

# HOME BUYING PROCESS CHEAT SHEET

**PRE-APPROVED**



Work with a lender to get a pre-approval letter.

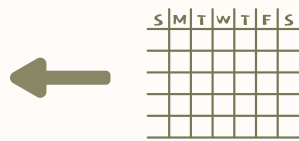
Meet with me to go over wants & needs in your next home.

We sift through current listings & I schedule showings.

If we don't find "the one" we now focus on only new listings as they arise. I book all appointments to go see homes. We collect pros and cons for each one till we find the one.



We work with the lender to get rate locked in and loan process started.



My transaction coordinator sends you the timeline for key milestones & sends you all forms to sign throughout the process and there are a lot of them!



Offer Accepted. Escrow opened. Earnest Money Deposit Wired to Escrow.



Make an offer. I help you decide how to structure it and negotiate on your behalf.



I guide you through the inspection process.



I guide you through the contingency removal process and final walkthrough.



Loan gets funded.



Final step is you sign papers and get notarized.



Congrats! You own a home!



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